Specific Procurement Notice

extended for additional 14 calendar days

from July 8, 2021 until July 22, 2021 14:00 (Tbilisi time)

Request for Bids

Goods

***Country: Georgia***

***Name of Project: Georgia I2Q - Innovation, Inclusion and Quality***

***Contract Title: Supply and Installation of Wi-Fi Networks in Schools Located in East and West Parts of Georgia***

***Loan No. 8955-GE***

***RFB Reference No.:******GE-MESCS-210068-GO-RFB-2/DEP210000020***

1. The Georgia has received financing from the World Bank toward the cost of the **Georgia I2Q - Innovation, Inclusion and Quality Project** under **The Ministry of Education and Science of Georgia (MES)**, and intends to apply part of the proceeds toward payments under the contracts for:

* ***Supply and Installation of Wi-Fi Networks in Schools Located in East Georgia (Lot-1) – 63 Schools***
* ***Supply and Installation of Wi-Fi Networks in Schools Located in West Georgia (Lot-2) – 58 Schools***

2. **The MES** now invites eligible Bidders for ***Supply and Installation of Wi-Fi Networks in 121 Schools Located in East and West Parts of Georgia* (Lot-1 East Georgia – 63 schools and Lot-2 West Georgia – 58 schools).**

**The Bidders may apply for one or both lots.**

The Bidders who apply for both lots shall provide all documents requested by this RFB for each lot separately.

1. **Delivery/Implementation Period**

**Delivery/Implementation period shall be 6 months from the date of Contract signing in case of each Lot. Both contracts shall be implemented simultaneously.** Implementation includes supply, installation, and Activation of Wi-Fi Networks in the designated schools.

**The final destination of the Goods and Related Services are 121 Public Schools located in towns and villages throughout Georgia. The list of the Public Schools with GPS coordinates, number of pupils, contact person information and drawings is part of the RFB and could be found in Part II – Supply Requirements, Section VII – Schedule of requirements.**

The bidders are expected to submit fixed lump sum bids for each school, inclusive of all costs for supply, installation and 5 years warranty & after-sale services, based on their own analysis and design, as there shall be no variations accepted during delivery/implementation/after-sale period. Therefore, to prepare the bids, irrespective of shared drawings, the Bidders are expected to visit each school, conduct their own assessment of the schools’ and their existing building conditions at sites, count/calculate the number of needed access points and identify the scope of work to be done to price each school in the Bid.

LEPL Education Management Information System (EMIS) is an agency responsible for the management and maintenance of Wi-fi networking at public schools in Georgia. EMIS already owns the installed controllers in its data center with sufficient number of vacant access points needed for this project. Therefore, the **Access Points proposed under this project shall be technically compatible with existing controllers.** The detailed information is provided in RFB, Technical requirements.

The available systems are explained in section VII (Technical Specifications) of the RFB. Bidders shall offer the commutators (switches) and wireless access points in a manner to ensure compatibility with available facilities.

1. **After Sales Support**

After sale services are an important part of this contractual requirement where provision of timely spare parts, software updates, possibility to fix system-related bugs and update the system software via the manufacturer's website, as well as the contractor’s local after sale service agent in Georgia is paramount.

With nature of this development considered, and schools being scattered in the country, the Bidder shall ensure prompt after sales support through a local service Center or Agent with knowledge of local language, geography, logistic aspects, ensuring an effective, fast and trustable repair services and replace the defective goods and spare parts during 5 years warranty period.

The after-sale service center/agent, whether established by the bidder, or through a Joint Venture/Sub-contracting Agreement is expected to be legally registered for work in Georgia, and have sufficient experience and capacity as elaborated in Section III - Evaluation and Qualification Criteria of the RFB.

1. **Imported Goods**

The Bidder shall be responsible for the (i) custom procedures of imported Goods, (ii) paying all custom duties, taxes, insurance and (iii) expenses related to Goods’ transportation to the final place of destination (schools).

To meet the custom’s requirement, the International Bidders are encouraged to associate with the local partner(s) registered in Georgia.

3. Bidding will be conducted through international competitive procurement using a Request for Bids (RFB) as specified in the World Bank’s “Procurement Regulations for IPF Borrowers, July 2016 revised in August 2018” (“Procurement Regulations”), and is open to all eligible Bidders as defined in the Procurement Regulations.

4. Bidders shall submit their bids ONLY electronically through Georgian E-Government Procurement System: <https://tenders.procurement.gov.ge/login.php?lang=en>

1. Bid opening will take place electronically using Georgian E-Government Procurement System with certain modifications. Major modifications to the Georgian E-Procurement System are:

* Functionality of the three rounds of e-Reverse auction is removed. Rounds will not be applicable.
* The estimated cost of the contract is disclosed in the e-Procurement system and bidders can submit a bid price, which could be below or above the estimated cost, however pricing the bid is the responsibility of the bidder which shall be based on the current market prices and any other factors which may influence the pricing of the proposed works.

**6. The Bidders shall obtain the Tender Documentation on the following link:** [**https://tenders.procurement.gov.ge/public/?go=406360&lang=ge**](https://tenders.procurement.gov.ge/public/?go=406360&lang=ge)

7. Instruction for registration on the E-Procurement System can be found on the following link: <https://www.youtube.com/watch?v=hQak4jPorj4&feature=youtu.be>

8. Instruction for bidding on the E-Procurement System can be found on the following link: <https://www.youtube.com/watch?v=9O3W8_WiDgg&feature=youtu.be>

9. The respective Manuals can be found on the following link: <http://procurement.gov.ge/ELibrary/Manuals.aspx?lang=en-US>

10. Requests for clarification should be submitted through the Georgian E-Government Procurement System.

11. In case bidders fail to indicate the Bid Price in dedicated field of Georgian E-Government Procurement System, the bid will be rejected.

If there is discrepancy between the Georgian E-Government Procurement System read out price and bid price mentioned in the uploaded bid document, then the bid price mentioned in the uploaded bid will prevail. The bid price mentioned in the letter of bid and price schedules in the uploaded bid will be evaluated as per the provisions mentioned in the bidding document.

12. The minimum qualification criteria for Bidders to participate in the tender are:

***If the Bidder applies for one lot (Lot-1 or Lot-2):***

(a) If the Bidder is a manufacturer of **wireless access points and commutators** (switches):

(i) Financial Capability

The Bidder shall furnish documentary evidence that it meets the following financial requirement(s): **The bidder shall have a minimum average annual turnover of 700,000 US Dollars or equivalent during past three years (2017-2018-2019).**

(ii) Experience and Technical Capacity

The Bidder shall furnish documentary evidence to demonstrate that it meets the following experience requirement(s):

* The Manufacturer of active equipment must have at least 7 (seven) years of proven experience in the field, which shall be confirmed by relevant documentation (full contact information on Manufacture of proposed active equipment shall be presented in the Bid).
* Switches (s) and wireless access points proposed under this project must be provided from the same manufacturer;
* Similar Contract Experience: The Bidder shall demonstrate that over the past 3 (three) years it has successfully completed **at least 1 (one) similar contract for the installation of enterprise Wi-Fi networks for the amount of at least US$ 500,000.00 or no more 3 (three) similar contracts for the installation of enterprise Wi-Fi networks for a total/accumulated amount of at least US$ 500,000.00** (acceptance acts/completion certificates from the Clients on successful completion of contracts are mandatory).

(iii) Experience in after sales support

The Bidder itself or through the association with the qualified “After sales Partner” shall demonstrate qualification of delivering prompt and qualified after sales support and meet the following qualification requirements:

* The party providing after-sale services (Bidder or proposed “After sales Partner”) shall be **a locally registered company** successfully operated in Georgia during past 3 years.
* The Bidder or proposed “After sales Partner” partner shall be **an official partner /authorized partner /re-reseller/legal representative of the Manufacture** of required access points and commutators (Switches).

(iv) Technical Resources/staffing

* + - * The Bidder shall propose at least 3 Certified Engineers for supply & installation period (one should be a certified communication systems installation engineer, who will lead the installation process and 2 or more Engineers should be certificated by Manufacture(s) of proposed equipment).
      * All Engineers should have been a staff of the bidder (any member of JV/Sub-contractor in case of association) for the previous 6 months;
      * Engineers for After-Sale Services should have a fluency in Georgian.

(v) Experience in importing of goods/custom clearance in Georgia

The Bidder is responsible for the (i) custom procedures of imported Goods, (ii) paying all custom duties, taxes, insurance and (iii) expenses related to Goods’ transportation to the final place of destination (schools). To meet such a requirement, the Bidders are required to demonstrate their plan to handle the custom clearance. Normally, custom clearance is handled by specialized firms registered in Georgia. The Bidder shall provide its detailed plan in its Bid, including possibility of plan to use specialized firms that will be assigned to conduct custom procedures.

(vi) Documentary Evidence

The Bidder shall furnish documentary evidence to demonstrate that the Goods it offers meet the following usage requirement: ***None.***

(b) If Bidder is not a manufacturer:

If a Bidder is not a manufacturer, but is offering the Goods on behalf of the Manufacturer **under Manufacturer's Authorization Form for wireless access points and commutators** (switches)(Section IV, Bidding Forms), the **Bidder** shall demonstrate the above qualifications (i), (ii), (iii), (iv), (v).

***If the Bidder applies for both lots (Lot-1 and Lot-2) the cumulative minimum qualification criteria for Bidders to participate in the tender are:***

(a) If the Bidder is a manufacturer of **wireless access points and commutators** (switches):

(i) Financial Capability

The Bidder shall furnish documentary evidence that it meets the following financial requirement(s): **The bidder shall have a minimum average annual turnover of 1,000,000 US Dollars or equivalent during past three years (2017-2018-2019).**

(ii) Experience and Technical Capacity

The Bidder shall furnish documentary evidence to demonstrate that it meets the following experience requirement(s):

* The Manufacturer of active equipment must have at least 7 (seven) years of proven experience in the field, which shall be confirmed by relevant documentation (full contact information on Manufacture of proposed active equipment shall be presented in the Bid).
* Switches (s) and wireless access points proposed under this project must be provided from the same manufacturer;
* Similar Contract Experience: The Bidder shall demonstrate that over the past 3 (three) years it has successfully completed **at least 1 (one) similar contract for the installation of enterprise Wi-Fi networks for the amount of at least US$ 700,000.00 or no more 3 (three) similar contracts for the installation of enterprise Wi-Fi networks for a total/accumulated amount of at least US$ 700,000.00** (acceptance acts/completion certificates from the Clients on successful completion of contracts are mandatory).

(iii) Experience in after sales support

The Bidder itself or through the association with the qualified “After sales Partner” shall demonstrate qualification of delivering prompt and qualified after sales support and meet the following qualification requirements:

* The party providing after-sale services (Bidder or proposed “After sales Partner”) shall be **a locally registered company** successfully operated in Georgia during past 3 years.
* The Bidder or proposed “After sales Partner” partner shall be **an official partner /authorized partner /re-reseller/legal representative of the Manufacture** of required access points and commutators (Switches).

(iv) Technical Resources/staffing

* + - * The Bidder shall propose at least 3 Certified Engineers for supply & installation period (one should be a certified communication systems installation engineer, who will lead the installation process and 2 or more Engineers should be certificated by Manufacture(s) of proposed equipment).
      * All Engineers should have been a staff of the bidder (any member of JV/Sub-contractor in case of association) for the previous 6 months;
      * Engineers for After-Sale Services should have a fluency in Georgian.

(v) Experience in importing of goods/custom clearance in Georgia

The Bidder is responsible for the (i) custom procedures of imported Goods, (ii) paying all custom duties, taxes, insurance and (iii) expenses related to Goods’ transportation to the final place of destination (schools). To meet such a requirement, the Bidders are required to demonstrate their plan to handle the custom clearance. Normally, custom clearance is handled by specialized firms registered in Georgia. The Bidder shall provide its detailed plan in its Bid, including possibility of plan to use specialized firms that will be assigned to conduct custom procedures.

(vi) Documentary Evidence

The Bidder shall furnish documentary evidence to demonstrate that the Goods it offers meet the following usage requirement: ***None.***

(b) If Bidder is not a manufacturer:

If a Bidder is not a manufacturer, but is offering the Goods on behalf of the Manufacturer **under Manufacturer's Authorization Form for wireless access points and commutators** (switches)(Section IV, Bidding Forms), the **Bidder** shall demonstrate the above qualifications (i), (ii), (iii), (iv), (v).

***Georgia I2Q - Innovation, Inclusion and Quality Project***

Email: [procurement](mailto:procurement)@iiq.gov.ge